

Weekly Team Training - May 04

[Meeting Overview and Key Resources @ 0:00](#)

Andrew opens the meeting as a recap of an earlier company call, noting it was not recorded. He emphasizes the importance of partners.gpagency.com for tracking business in the system and receiving payments, stating this is the most frequently asked question he receives.

[Technology Modernization: Wellution and Helix Platforms @ 1:07](#)

Derek Watley, the new Chief Technology Officer who previously elevated three Fortune 100 companies to Fortune 500 status, is leading technology updates for GP (now rebranded as GPA). The Wellution app, already in use by current members, is receiving updates with improved usability and features, including benefits now prominently displayed in the center of the screen. The major innovation is the Helix platform, a streamlined one-stop shop for client intake through implementation that consolidates paperwork, compliance regulations, and eliminates the need for data extraction—a feature that will significantly reduce administrative burden even though it wasn't previously a major bottleneck. Helix is expected to roll out within a couple of weeks.

[Organizational Restructuring: GP and Capstone Separation @ 3:50](#)

GP and Capstone are being separated from a paperwork and organizational perspective with a target date of July 1, aimed at creating cleaner records and reducing business overlap. Capstone Health Management will now own and distribute all products (Capstone Advantage/Select, Century Premier/Advantage, Kingston Select/Advantage) instead of GP being the exclusive distributor. Key personnel changes include Howard Setzer transitioning from GP Operations Director to Chief Operating Officer of Capstone Health Management. This restructuring does not change day-to-day operations for producers but improves the company's organizational clarity and compliance documentation.